

# Supervisory Excellence Program

VALUE ADDED TRAINING SYSTEMS & CONSULTING



# VC Forte

## **PAN India Presence**

VC Has Its Own Experts In All Metros And Almost All Relevant Cities In India.

## **If You Didn't Measure it, It didn't Happen**

High ROI, Measurable Results, Impact Assessment And Predictive Impact With Analytics.

## **Quality Assurance**

VC Assures Quality Delivery In Its Projects By Infusing Validity & Reliability Through In-depth Diagnosis And PDCA.

## **Tech & R&D**

VC has been continuously introducing cutting edge tech and R&D to Corporate and in its interventions.



# AWARDS AND RECOGNITIONS





VC FOUNDER  
VIKAS VATS  
IS THE  
MOST  
SOUGHT AFTER  
KEYNOTE SPEAKER  
IN HR CONFERENCES  
PAN INDIA



# Our Select Growth Partners

> EY

> KPMG

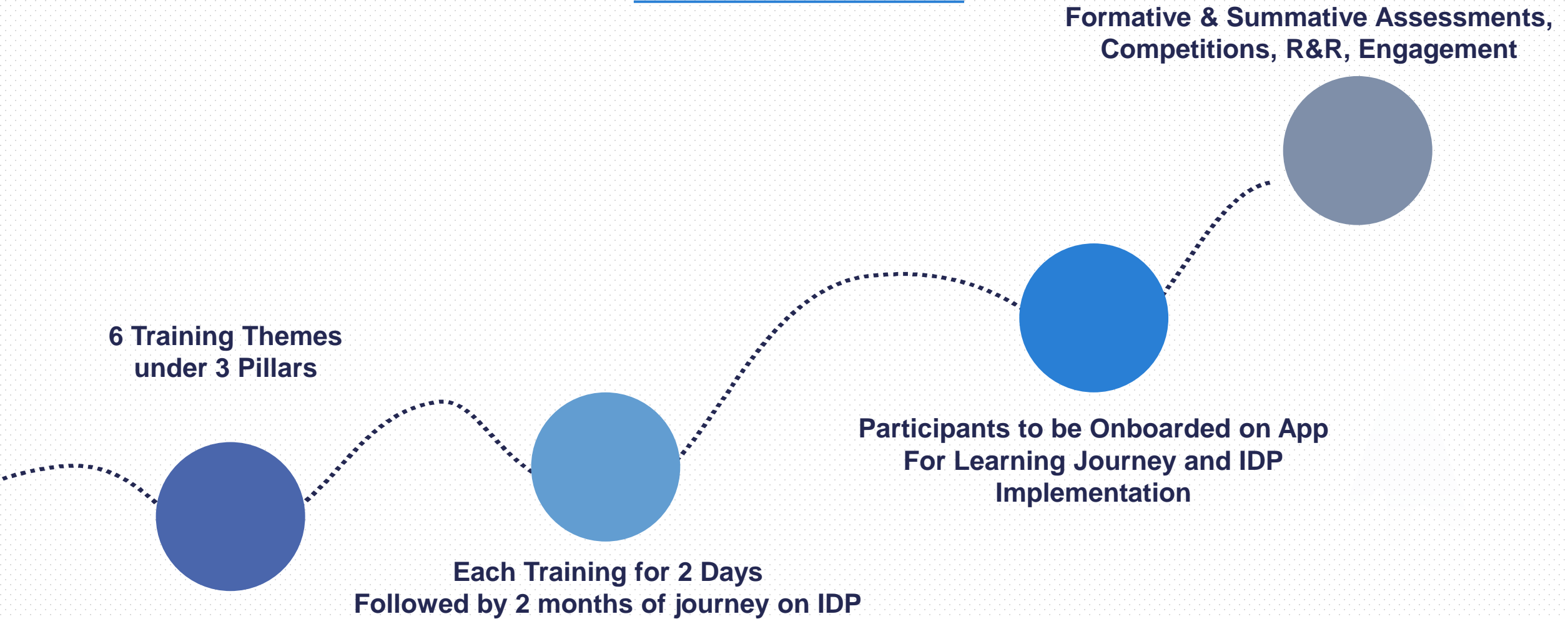
> AON

> Skill India

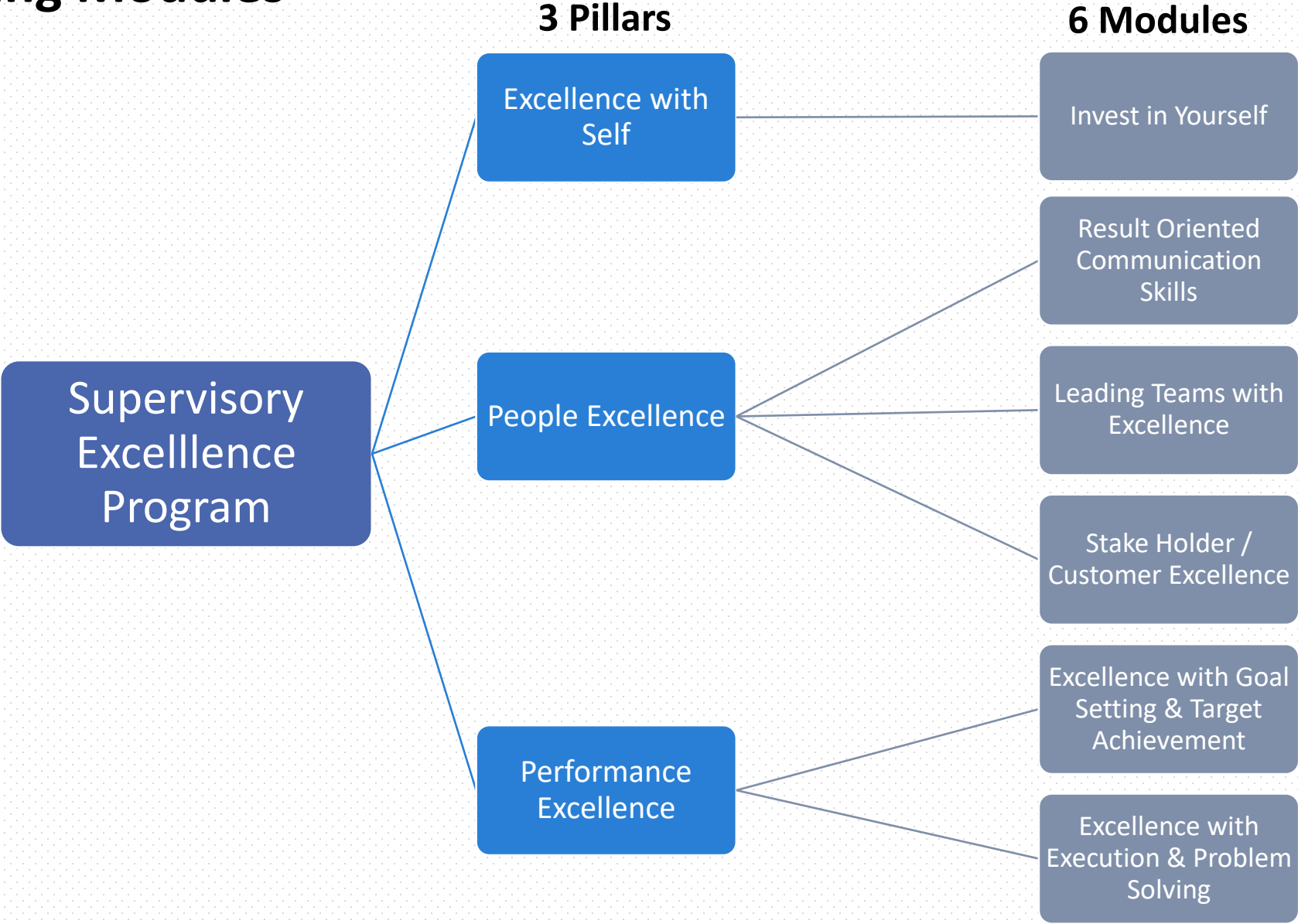
UNICEF India	KPMG	ASDC	NIFTEM
AON	E&Y	FICSI	Motherson
Bharat Petroleum	ESSC	HSSC	CIT
CGSC	Suzuki Motorcycles	SRF	POSH at Work
Hero Motocorp	Omax	Escorts	Epcos
Pepsi	Rico	Shree Cements	Safran India
CII	ACC	Mother Dairy	IIPM
MUL	Sona Koyo	Daikin	DLF Utilities Ltd.
NTPC : 12 Plants	JBM	Ester Industries	Jakson
JCB	Panacea Biotech	Mizuho Bank	Perfetti Van Melle
RICO	HughesSoftware	JohnsonLifts	RS Cookware Pvt. Ltd
ICICI Bank	HCL	Amtek	Roop Polymers
Indian Oil	Whirlpool	J K Tyres	DABUR
RMSI	Quest Ventures	Nex Gen	Hindustan Zinc
JBM	Rouse India	Mytex polymer	Parle G
SPIL	Grasim, Graviera	TMTL	Asahi Glass
Minda Industries	Larsen & Tubro	Anchor	Colgate and Palmolive
Mindarika	Bharti	Jubilant GroupCo.	Ranbaxy
Birla Yamaha			

# The Supervisory Excellence Program

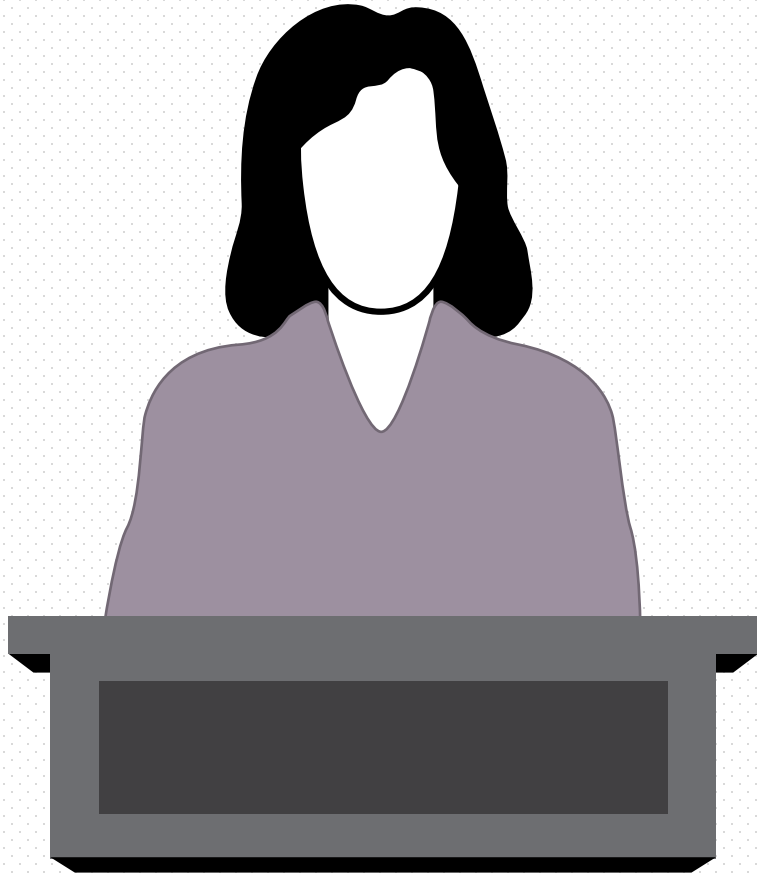
---



# 3 Pillars for Supervisor's Development & 6 Training Modules



# INVEST IN YOUR SELF



- ✓ Motivation – Your Biggest Dreams – Life Goals – Career Goals
- ✓ Time Audit : Audit Your 24 Hours.
- ✓ Principle of “IY” and how it can revolutionize your life.
- ✓ Stop Surviving – Invest Time in Your Future – Time Intelligence Strategies.
- ✓ External Motivation doesn’t last long ? – Master Self-motivation techniques.
- ✓ Develop Proactive Attitude
- ✓ Developing Right Habits – First you make a habit then It makes you.
- ✓ How to acquire paying habits and leave bad ones.
- ✓ The Power of Thinking , Learn how to think positive.



# RESULT ORIENTED COMMUNICATION SKILLS



- ✓ Ice Breaking - Communication Exercise.
- ✓ Normal Vs Result Oriented Communication.
- ✓ Drawing Strategies for Results before starting Communication.
- ✓ Test Your Communication Skills - questionnaire and Game.
- ✓ 10 Advanced Communication Skills.
- ✓ Resolving Conflicts Amicably
- ✓ Build Your Listening Skills
- ✓ Busting Hidden Agendas
- ✓ Instruction Giving Skills for Accurate Results - Exercise
- ✓ Empathetic Listening - Exercise
- ✓ Making Others take Ownership of the Work.
- ✓ Interpersonal Skills to Remove Conflicts
  - ✓ Test Your Approach
  - ✓ Win Win Approach
  - ✓ Conflict Resolution Strategies
  - ✓ 3 Circle NLP Exercise
- ✓ Action Planning.

# LEADING TEAMS WITH EXCELLENCE



- ✓ Ice Breaking Exercise
- ✓ Team Work – The whole is much more than the sum of its parts
- ✓ Team Work Exercises and Activities
- ✓ 12 Characteristics of High Performance Teams
  
- ✓ Three Pillars of Performance & Efficiency
  - ✓ Take Ownership
  - ✓ Be Accountable
  - ✓ Make Result Oriented Efforts
- ✓ Prioritize, Focus and Decide and Do
- ✓ The High Cost of Multitasking
- ✓ Goal Setting Behavior Exercise
- ✓ Achieving Impossible Results
- ✓ Delegation Skills that bring Ownership - Exercise
- ✓ Feedback Giving Skills to Motivate - Exercise
- ✓ People Development Skills
- ✓ Action Planning Exercise

# CUSTOMER DELIGHT / STAKEHOLDER MANAGEMENT

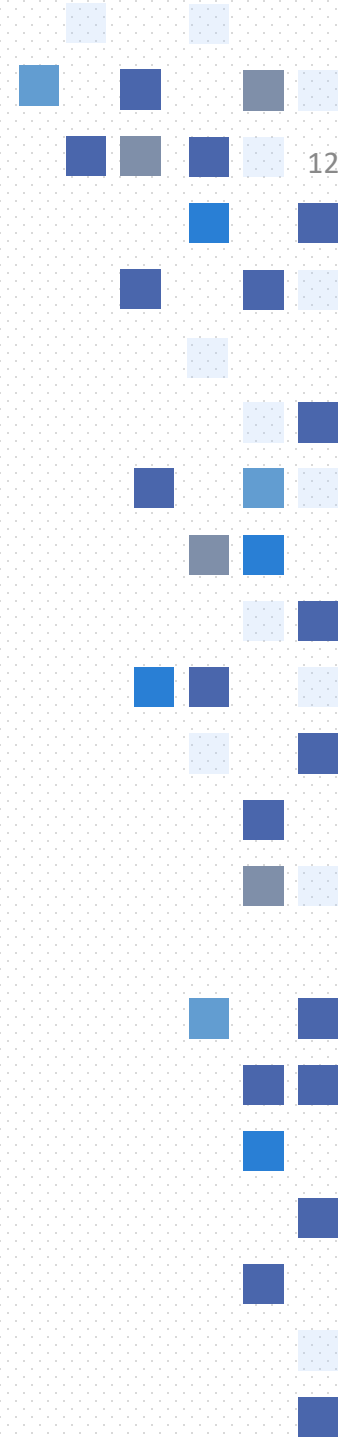


- ✓ Who is a Stakeholder / Internal, External Customers
- ✓ Why to keep them delighted
- ✓ Building A Culture Of Open Communication
  - \*Communication Skills Bosses Need
  - \*Communication Skills Juniors Love
  - \*Communication Skills Peers Admire
- ✓ 12 Ways to Delight Your Customers
- ✓ Win-Win Approach in Customer Management
- ✓ Reactive vs Proactive Approaches
- ✓ Skills for Stakeholder Management
- ✓ Handling Difficult Customers
- ✓ Action Planning
- ✓ What Now...

# Why VC as Preferred Training Partner...

1. Motivation to Habits
2. Memory Anchoring for 2 to 20%
3. 10K, 20L, 70S Training Model
4. High Impact Training through 360 Diagnosis
5. Innovative & Engaging Learning Journey Tools
6. Strategic Merchandize as Learning Reminiscent
7. Impact Not Measured = Did Not Happen
8. Subconscious Reprogramming – I'd to I'm
9. IDPs as Post-training Learning Continuum
10. Pre-suasion to create Eagerness to Learn
11. The 8<sup>th</sup> ALP – Entertraining
12. Customized & Individualized Training
13. Training Aligned with Vision, Mission & Core Values
14. Cost Effective & High ROI

To be Explained in the Meet..



# Supervisory Excellence Program

VALUE ADDED TRAINING SYSTEMS & CONSULTING

